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The Most Prestigious Towers of Moscow More Intelligent With Alarko Carrier Building Automation



One of the 5 Most Impressive Hotel Lobbies of the World: Hillside SU!

# Kiev Boryspil Airport Construction Proceeding

The construction contract between Boryspil International Airport State Enterprise (BIAS) and DAY JV for the "Boryspil State International Airport Development Project" had been signed on 26 September 2008.

Following the design changes made to increase the passenger capacity of the airport, the targeted dates for the completion of the Project was set as April 2012 for all construction and assembly work and May 2012 for all testing and commissioning. The project consists of the execution of a passenger terminal building of 100,000 m<sup>2</sup>, a parking ramp of 200,000 m<sup>2</sup>, 11 passenger bridges, 1400 m long viaduct, 4000 m long access roads. A fuel hydrant system to provide fuel to the planes is also included in the project. The terminal building is being equipped with high technology mechanical and electrical systems, terminal equipment and flight and security systems.

The roof cladding and facade works of the Terminal building of the project, whose mobilization works had started in January 2009 and excavation work in April have been completed and finishing work is near completion. Assembly of the terminal building's primary equipment such as luggage system, elevators, escalators, belt conveyors, passenger bridges, transformers and generators has been completed. The building's heating system is in operation and its electrical power has been connected. Road 1 and drainage work have been completed and the road is open to traffic. Work on Road 2 was recently completed in December. The concrete work of the viaduct and its asphalt layer has been completed. Concrete work of the ramp has been completed and the asphalt roads and taxiway connections are near to the final completion. The fuel pipeline and equipment assembly in the technical rooms is completed.

The Boryspil International Airport with a passenger capacity of 3 million is of major importance for the European Football Championship to be held in the Ukraine in 2012.





#### alarko "NEWS"

# ENERGY OF THE FUTURE: THE SUN

t was in the media. The world's population has attained seven billion...

We are increasing rapidly. Living conditions are getting more difficult, the speed of cars on the roads is decreasing. I would not be wrong to say that the golden years are behind us.

It is our duty to create solutions that will be useful for future generations to overcome the difficult conditions awaiting humanity...

According to research compiling the forecasts for 2050, the world will go into a stagnation period once the population reaches a little more than nine billion. Living, housing and transportation conditions will get increasingly more difficult. Strict rules will be imposed on traffic that will no longer be able to move, single-seater helicopterlike vehicles will be developed, and statistics of people colliding in the air will be kept. It is estimated that energy production will be the most serious issue of the 2050s. The fact that all human communities want to attain better living conditions and the increase in population will require twice as much energy as used today. A total of 85 million barrels of petrol are used for the world's energy requirement now. Enforcing use of coal and natural gas does not seem possible. There is an increasing concern towards nuclear energy in the world in general. Wind energy has not given the expected results and its thrill has subsided. Serious ground has been covered in recent years in research on using the sun's energy as an alternative.

To summarize, I believe that a rapid development will be experienced in the use of solar energy systems as we head towards the 2050s. In addition to increasing investments, I expect important inventions and progress to be made in solar energy production technologies. I would like to believe that towards the 2020s investment costs to solar energy will be able to compete with investments to fossil energy.

Turkey has a very favorable geographical location in regard to use of solar energy. It is far ahead of many European countries from the point of view of climatic conditions and number of sunny days and closer to the advantageous location of African countries.



Germany has placed a lot of emphasis on solar energy so far and has created great interest towards solar energy with state incentives. Although it is impossible to say the same interest was created in our country, thanks to the increasing public opinion towards the use of solar energy, the Ministry of Energy may bring new incentives and regulations to match this aspiration. Within a system that will balance these incentives to match the technological inventions that will develop in the future, the intentness of the private sector to invest in solar energy will be stimulated and major developments will be attained.

Hence, with this conviction, we, as the Alarko Group of Companies, intend to be among the precursor companies to invest in solar energy. As a first step, we have decided to build a small solar energy power plant for the energy requirement of the Konya headquarters of our Meram distribution company and have begun the preparations.

Our Meram Company that distributes energy to the Konya, Niğde, Karaman, Aksaray, Kırşehir, Nevşehir provinces and their boroughs serves an area corresponding to approximately 10 % of Turkey. The Konya plain and its surrounding is located in a favored area from the point of view of solar energy. Taking advantage of this location, we are envisaging giving technical help and support to the local people and companies interested in investing in solar energy. Under the present conditions, solar energy has not yet reached the point where it can compete with hydro, petrol and gas investments as far as cost is concerned. However, we believe that the great gap between these will be rapidly bridged as the price of fossil fuels increases and the panels and systems that convert sun rays to energy become more efficient.

Clean solar energy will probably be the most important source of energy before the 2020s and the issue of environmental pollution will be past history. Let us set sail to solar energy with this hope and unite to build a cleaner, healthier world.

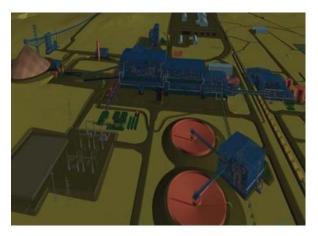
İshak Alaton

# Bozshakol Copper Project, Kazakhstan

The Engineering, Procurement and Construction (EPC) Agreement, signed September 20, 2011 and made effective 1<sup>st</sup> day of September, 2011, is entered into by and between Kazakhmys Bozshakol LLP and Alsim Alarko Sanayi Tesisleri ve Ticaret A.Ş.

Primary sulfide copper ore will be processed at a nominal rate of 25 million tonnes per year using conventional crushing, grinding and flotation technology. The Project will consist of two (2) distinct Stages. The 1<sup>st</sup> Stage will be the Engineering and Preliminary Procurement Stage. The 2<sup>nd</sup> Stage will be the Construction, Procurement, Pre-Commissioning and Commissioning Stage.

The 1<sup>st</sup> phase of the project shall last 15 months till the end of 2012. Alsim Alarko has singed a Desing Services Agreement with Ausenco Services Pty Ltd for Engineering and Preliminary Procurement works. Project Management teams of all parties are deployed in Ausenco Perth office, Western Australia. The 2<sup>nd</sup> phase, which is directly related with construction activities, of the project is planned to start with the beginning of May, 2012. Construction of the Bozshakol Copper Project



is scheduled to be completed within 30 months with the issuance of Mechanical Completion Certificate on October 15, 2014. Approximately 15 thousand ton structural steel, 10 thousand ton re-bar and 90 thousand m<sup>3</sup> concrete shall be used for construction of the Concentrator. Additionally 39 thousand m<sup>2</sup> covered area shall be constructed as Non-Process Buildings and Permanent Camp facilities.

Glimpse into Alarko's Past



Ceremony Held On the Occasion of the "1<sup>st</sup> Class Order of the North Star" Awarded to İshak Alaton By The King of Sweden. The Swedish Consulate - 25 June 1993



# Ankara Metro Electromechanical Works Project Begins



The contract for the Ankara Metro Project, Electromechanical Works whose tender was announced and finalized by Ankara Metropolitan Municipality. EGO General Directorate, had been previously signed with the Ankara Metropolitan Municipality on 28 November 2008. The works were later assigned to the DLH Construction General Directorate of the Ministry of Transport, with a protocol signed between the Ankara Metropolitan Municipality and the said directorate on 25 April 2011. The contract sum of the project is € 175.000.000 and the project duration is 2190 calendar days. Although some of the work was carried out in 2010, following the reassignment of the project, the work gained momentum as of the end of 2011. Mobilization of the site is completed and assembly of the communication system on site has started.

The scope of the Ankara Metro Project includes the electromechanical works of Batıkent - OSB (Sincan Organized Industrial Area) metro line (M3), the signalization systems of Tandoğan - Keçiören (M4) and Kızılay - Çayyolu 2 (M2) metro lines as well as the renovation of the electromechanical works of the existing Kızılay - Batıkent Metro (M1).

# Below are the details of work to be executed within the scope of the project:

#### **KIZILAY-BATIKENT LINE (M1)**

On the 12 stations and 14.6 km long track of the existing Kızılay - Batıkent line; Complete renovation of the existing signalization system, Rebuilding of the passenger information system, Reinstalling the wireless system, Installing a central clock system, Installing an announcement system, Establishing a communication network, Renovating the Scada system.

#### **BATIKENT-SİNCAN (M3)**

Work to be executed within 11 stations and through 15.36 km long track of Batikent-OSB Section; Signalization System, Power Supply and Distribution centers, Traction centers, Fare Collection System, CCTV System, Passenger Information System, Telephone System, Wireless System, Central Clock System, Announcement System, Communication Network Scada System.

#### KIZILAY-ÇAYYOLU 2 (M2)

Execution of the Signalization System within 11 stations and through 16.59 km long track on the Kızılay-Çayyolu 2 Section.

#### TANDOĞAN - KEÇİÖREN (M4)

Execution of the Signalization System within 9 stations and through 9.22 km long track on the Tandoğan-Keçiören Section.

The Project also includes the renovation of the Macunköy Depot Area, Workshop and Control Center system in accordance with requirements, the signalization, announcement, wireless, and other auxiliary systems for the existing 108 cars (36 sets of 3 cars each) and the procurement, assembly and commissioning of the on-vehicle signalization equipment for the 324 vehicles to be procured at a later stage.

### 94% Progress in the 1<sup>st</sup> Phase of Astana Taldykol Waste Water Treatment Project

A progress rate of 94% was achieved in the contract within a construction time of 29 months awarded to us by the Astana Governorship on 20 May 2011. The Project is consisting of laying a 11 km long HDPE pressurized pipeline of 1200 mm internal diameter, the construction of a New Vehicle Repair and Maintenance Shop (1,227 m<sup>2</sup>), the rehabilitation of the Canteen Building (50 people, 652 m<sup>2</sup>) and the Electricity Shop (418 m<sup>2</sup>), construction of 2 storey Security Building (62 m<sup>2</sup>), construction of single storey Security Building (20 m<sup>2</sup>) and the delivery of Operation and Maintenance Equipment. This successful completion rate of 94% was achieved within in 6 months, by an accelerated work program.

The project construction works will be completed in 2012 June due to the river protection works which will be executed during the spring season as planned.





#### Medaş Summit Meeting in Ankara

A n information and opinion exchange meeting on problems in the Meram service area was hosted by MEDAŞ, Meram Electricity Distribution Company, in Ankara. Taner Yıldız, Minister of Energy and Natural Resources, the parliamentary representatives of Konya, Aksaray, Nevşehir, Niğde, Karaman, and Kırşehir, the Undersecretary and officials of the Ministry of Agriculture and Rural Affairs, the President of Türk lş and officials of TEZ-lŞ, representatives of the Ministry of Finance, the President and members as well as officials of EPDK (Energy Market Regulatory Authority), the general managers and/or deputy managers of TEDAŞ, DSI, TETAŞ, EÜAŞ and other officials participated in the meeting.

Önder Kazazoğlu, MEDAŞ General Manager, who made the opening presentation at the meeting with a broad participation held at the grand Rixos Hotel in Ankara, in 14 December 2011, summarized the problems that arose in the MEDAŞ service area and gave information on the work done in 2011.

Stating that it was wrong to consider agricultural irrigation as an issue of energy, Önder Kazazoğlu said, "Agricultural irrigation is not an issue of energy. The farmer is actually trying to solve the other problems in agriculture by not paying the electricity bills. Our farmers see agricultural problems that have been ongoing for many years as an energy problem. As MEDAŞ, we scrutinized the kind of problems the farmers within our service area were trying to solve by not paying their MEDAŞ bills, their problems related to irrigated farming, prepared reports on solution suggestions attained through the common sense platform and distributed them at the meeting."

In his speech, Önder Kazazoğlu, MEDAŞ General Manager, gave a briefing on work done in 2011 and investments planned for 2012. Kazazoğlu mentioned the "Social Responsibility Projects" in 2012 and pointed out that providing legislative amendments are made they would put into effect the "Electrician Training Project" aiming at reducing work accidents to the minimum.

#### Energy Investment

The financing for the Karakuz Dam and HPP project on the Körkün river in the province of Adana, with an installed power of 76 MWe was obtained in August 2011, and the "Environmental Impact Assessment Positive" certification was obtained at the beginning of December 2011. Following the land acquisition acts and the other permission procedures, the construction works related to the project will commence as of the beginning of 2012, and are targeted to be completed and commissioned until the end of the year 2013.

Location: ADANA - Pozantı and Karaisalı Districts Installed Power: 76.0 MW Annual Production: 305,000,000 kWh Type and Number of Turbines: Vertical-axis Pelton, 2 units



Kazazoğlu said, "The project consists of giving training to electricians that never had formal education in this field and giving a certificate to the successful participants at the end of the course. We are aiming to save the lives of approximately 15 "electricians" of our area who lose their life due to job accidents every year."

At the end of the meeting, after the parliamentary members of Konya, Aksaray, Karaman, Kırşehir, Nevşehir and Niğde mentioned the problems and requests of their respective electoral areas, Kazazoğlu said that most of the problems were due to the fact that people did not know the legislature and/or misinterpreted or lacked information and therefore, they were going to start a TV and press campaign to overcome this problem and inform the people concerned. Kazazoğlu also said that the necessary efforts would be made to solve other problems brought up. He pointed out that all work carried out by MEDAŞ was done in accordance with the legislation.

Reservoir Type and Volume: Concrete body, uncontrolled spillway, gated bottom outlet - 5.112 hm<sup>3</sup> Type-inner diameter-length of Derivation Tunnel: Horseshoe cross-section, 5 m, 327 m Type-inner diameter-length of Energy Tunnel: Circular cross-section concrete-coated, 3 mt, 11,000 m Penstock Pipe Length: 1520 m Surge Tank diameter-height: 11 m - 57 m Type-Number of Generators: Vertical Axis, 42 MVA, 13.8 kV, 2 units Type of Main Transformer - Number of Units: External type-Oil-Insulated, 13.8/154 kV, 2 units Type of Switchyard: Open, 5 Feeders, 154 kV Connection to the National Grid: To the Toroslar

Transformer Sub-Station via 154 kV OTL

# Alarko Carrier, Opens to the Middle East From Dubai



A larko Carrier participated in "The Big 5" known as the biggest fair of the construction sector of the Arabian Peninsula. The Alarko stand arose great interest in The Big 5 Dubai fair visited by approximately 50,000 people from 70 countries.

Alarko Carrier participated in the fair with a 24 m<sup>2</sup> stand and introduced its 4" and 6" submersible pumps and submersible pump motors, circulation pumps and water boosters. Participants from foreign countries inquired about import opportunities at the stand visited by hundreds of people.

Murat Çopur, Alarko Carrier's Assistant General Manager in charge of Production said, "Dubai is our gate opening to the Middle East. We have exported a considerable amount of goods from here to countries such as Iraq, Jordan, Egypt, Kuwait, UAE and Libya and continue to do so. The interest shown to us at The Big 5 Fair heartened us for our future endeavours and objectives."

# Alarko Carrier Marks Ankara Housing

#### Complete Solution at Crystal Towers: Alarko Central Heating Equipment

A larko Carrier products were selected for the heating and hot water systems of the Crystal Towers Project consisting of 256 flats in 4 blocks of 17 storeys each located over an area of  $30.000 \text{ m}^2$  in Yaşamkent, one of the exclusive housing areas situated at the western entrance of Ankara.

This project whose construction is ongoing and is planned to be completed within 2012 will make a difference in Ankara with its luxury, design, quality materials and intelligent homes. A total of 9 three pass ACK 3 type steel boilers, 9 modulation natural gas burners, 22 expansion tanks, 6 air pressure tanks, 35 circulation pumps and 12 accumulation tanks are used in the project.





total of high quality and economical 65 ATAQ Q 38 S condensing boilers, 65 ASB 1-100 boilers and 1100 PKKP type panel radiators are used in the "Ufuk Villaları" housing estate consisting of 65 luxurious villas built by Ufuk Yapı Kooperatifi in Bağlıca, a new residential area west of Ankara.





#### Carrier Air Conditioning Equipment at Milas - Bodrum Airport's New Terminal Building

The Milas-Bodrum Airport that is inadequate due to increase in the number of passengers particularly during the tourism season will serve 5 million passengers with the new international terminal. Carrier equipment was selected for the air conditioning system of the Project that is of great importance for tourism.

Carrier equipment used in the air conditioning project of the mechanical installation project prepared by Metta Mühendislik are:

• 3 Carrier 19 XRV series centrifugal liquid chillers with a capacity of 3.200 kW

• 2 Carrier 30 XA series air cooled chillers with a capacity of

700 kW

- 74 Carrier 39 HQ series air handling units and
- 279 Alarko fan-coils



#### <u>Alarko Carrier Comfort in Bodrum's</u> Original and Exclusive Project: Bodrum Houses

**B** odrum Houses designed by Richard Meier, architect of world renown, is situated in Yalıkavak, one of the most prestigious settlements of Bodrum. The houses are 15 minutes away from the center of Bodrum and 45 minutes from Milas Airport. The 150,000 m<sup>2</sup> site on which Bodrum Houses is situated was bought by Berggruen, a company that invests in land development projects in various countries, in 2006. A total of 21 very exclusive houses, all with more than 1,000 m<sup>2</sup> of living area and approximately 5,000 m<sup>2</sup> gardens were designed by architect Meier on this site. All of the houses have a view over the most beautiful sea and sunset of the Bodrum Peninsula. Carrier products were selected for the air conditioning of Bodrum Houses. In addition to the 30 RQS Aquasnap with heat pump, air cooled water chillers with a

capacity of 33 kW procured by the Alarko Carrier Izmir Office, Carrier's 42 GRE series air treatment modules with zonal fan coil units were used in this Project for the first time in Turkey.



### <u>Yeditepe University Mechanical Engineering Students at</u> Alarko Carrier Gebze Plant



S tudents from the Department of Mechanical Engineering of Yeditepe University were briefed on the company and its production on their visit to the Alarko Carrier Gebze Plant on November 28, 2011. The group consisting of 30 students and their professors were first given a comprehensive briefing on Alarko Carrier prepared by HR. In addition to a general introduction of the company, products and product groups that we distribute, the briefing included information on HR applications, job opportunities at Alarko Carrier, employee selection and placing and the apprenticeship process, and the questions of the group were answered.

Later, the students had the opportunity to see the production process and products in situ and left the Alarko Carrier Gebze Plant after lunch.

### Central Bank's Banknote Printing Plant Energy Efficient With Alarko Carrier



T aking a very appropriate decision, the Central Bank Banknote Printing Plant is changing their centrifugal compresor type water chillers using ozone depleting refrigerant provided by Alarko earlier but which have completed their economic life. They once more opted for Alarko Carrier.

# Danish Students Visit Alarko

S tudents from the Business Administration Department of Kopenhagen University visited Alarko.

A group of 25 students and professors from the Kopenhagen University visited Alarko Carrier on Wednesday, September 21<sup>th</sup>. The seminar, where Önder Şahin, General Manager of Alarko Carrier, gave a short introduction on Alarko was held at the Alarko Carrier Conference Hall.

This was followed by a tour of the production lines and the submersible pump laboratory given by Cem Çelikörslü, Alarko Carrier Head of ACE Quality Control Lean Manufacturing. Cem Çelikörslü answered the students' question, "What do you gain by lean manufacturing?" by saying, "Our on time delivery rate went up from 90% to 98% and we were able to do more with the same number of blue collar employees." When it was said that we work with no stock, the students asked what our stock here was. Cem Çelikörslü replied that the existing stock was the buffer stock for unexpected orders.

A group of students from Holland had come to Alarko for a similar visit shorthly before.

The Alarko Central Bank relations go as far back as the 1950s when the Central Bank began to print the first banknotes. Prior to this time banknotes were printed abroad. However, the Central Bank established a banknote printing plant in Ankara when foreign exchange shortage arose. At the time, although Alarko had been established only shortly, it had made itself a name in the market as a technical company due to the importance it gave to engineering. One night, Üzeyir Garih was taken by the police that came to his home and taken to Ankara. Naturally, this had disturbed him very much. He was not told anything. Finally, he found himself on the plane and later at a meeting at the Central Bank in Ankara. The air conditioning system of the banknote plant was not working properly and they could not print the banknotes. They wanted him to give an offer and begin to work immediately. Üzeyir Garih gave his offer and completed the work in five months. The Republic of Turkey's banknotes started to be printed in Turkey at this plant in 1958.

Today, the air conditioning equipment in the Banknote Plant is as important for the quality and security of the banknotes as it was in 1958. One energy efficient 30 XWP 1762 model water cooled chiller with a capacity of 1630 kW utilizing ozone friendly refrigerant is used in the first stage of the project. The other chillers will be renewed in the course of time.



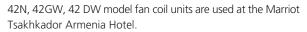




## Alarko Carrier Comfort in Armenia

A larko Carrier, a leader in the air conditioning sector, continues to mark major projects abroad. The Marriot Tsakhkador Hotel in Armenia also opted for Alarko Carrier quality. Intending to turn the hotel into a 5-star one, Gazprom has selected Alarko Carrier experience to provide 5-star comfort.

The hotel situated at the Tsakhkadzor skiing resort has 100 rooms, two main restaurants with a total capacity of 370, a cafe for 60, meeting and ball rooms, sports hall, spa, entertainment center and casino. One 30XA air cooled water chiller, nine 30RB air cooled water chiller, and a total of 301





#### The Most Prestigious Towers of Modern Moscow Are More Intelligent Now With Alarko Carrier Building Automation



The 73-storey 306 m high "Moscow Tower", one of the City of Capital Twin Towers, the symbol of modern Moscow, is the highest skyscraper of Europe. The "St. Petersburg Tower" is 62 storeys and 255 m high. The Imperia Tower Business Center that shapes a new Moscow silhouette together with the Twin Towers is among the most sophisticated towers of Europe with its original architecture and Hi-Tech. The integration of its heating system was realized with Alarko Carrier's contribution to the Russian company that executed the system and has enabled the whole system to work in harmony. The control for the cooling system has been designed to operate both as an on/ off system or proportional controller. A cooling of 21000 kW is attained with 6 chillers of 3500 kW each. Comparison and analysis among the equipment is accomplished by inquiries obtained directly from the SQL data base using software especially developed by Alarko Carrier. Numerous different reports were executed during commissioning. The system is totally BACNet and installed over IP network. This high performance network structure allows completion of all control and management operations of such a big project very rapidly.

# Iraqi Housing Ministry Technical Committee Visits Our Gebze Plant



The Turkish Exporters Assembly and the Association of Turkish Building Material Producers (TIM-IMSAD) organized a visit to our Gebze Plant for the Technical Committee of the Iraqi Ministry of Housing on July 26. According to information given by the Prime Ministry Undersecretariat of Foreign Trade, the reason for this organization was the rapid developments observed in the Iraqi building sector, the fact that our building material exports to this country did not reflect our true potential and that Turkey was not among the countries from which Iraq imported the building materials used in public buildings and housing projects. As a result of initiatives made before the Baghdad Consultancy and the Iraqi Ministry of Public Works and Housing to solve this problem, it was decided to appoint 12 specialists in the areas of electrical, mechanical, sanitary and civil engineering as well as architecture to visit the production plants in Turkey in order to analyse and compare Turkish made products with those made in Western Europe, the USA and Japan.

Hırant Kalataş, Assistant Coordinator of our Marketing and Support Group, gave the visiting committee a presentation on our company at the Conference Hall. This was followed by a tour of the factory and information about products. Thus, the committee found a chance to examine the production process and methods and get the answers to their various questions. The visit ended with a luncheon.

### Alarko Carrier at Acıbadem Bodrum Hospital

**C** ooperation between the Acıbadem Health Group and Alarko Carrier is continuing in the Group's new projects. After its hospitals in Acıbadem, Kadıköy, Bakırköy, Bursa, International, Kayseri, Adana, Ataşehir, Maslak and finally in Ankara, the Group selected Alarko Carrier for the air conditioning of its Bodrum Hospital. The hospital situated in Ortakent on the Turgutreis -Yalıkavak junction is of interest with the modern architecture of its entrance and the galleries on its side façades. Two Alarko Carrier high yield 30XA1502 model air cooled water chillers with screw compressor, a cooling capacity of 1.478 kW are used in the hospital.



# Carrier 30HXC at Trakya Döküm Cooling Water Center

T rakya Döküm is a world class ISO/TS 16949 certified disamatic jobbing foundry producing cast and machined parts in all grades of ductile, grey and malleable irons destined for the automotive, white goods, construction and other industries. The plant is situated over an area of 220,000 m<sup>2</sup> and encloses a covered area of 50,000 m<sup>2</sup>. The total number of employees working at the foundry is 650 including 50 engineers. In its investment to increase production capacity, Trakya Döküm selected Alarko Carrier quality with 2 30HXC375 water cooled screw liquid chillers, the heart of the Cooling Water Center.



### Alarko Carrier Anew at 2<sup>nd</sup> Phase of Sulaymaniyah University



The Sulaymaniyah University campus is situated over an area of 1.860.000 m<sup>2</sup> on the road to Kirkuk west of Sulaymaniyah city. The campus consisting of 30 buildings housing various faculties, social facilities, a sports hall, the rectorate, library, cafeterias, congress hall, dormitories and museums covers a built area of 330.000 m<sup>2</sup>. The university is expected to reach a capacity of 25,000 students in 2025.14 Carrier 30XA series air cooled screw chillers, 218 39HQ series air handling units and exhaust fans were used in the 2<sup>nd</sup> phase of Sulaymaniyah University.

# Carrier 30XA Water Cooler at Adana Algomed Hospital

The Özel Algomed Hospital that started serving in the area of Physiotherapy and Rehabilitation in Adana Gazipaşa in 1993 as ALGOMED is continuing its services as Özel Algomed Yüreğir Cerrahi Tıp Merkezi since 2008. Taking into consideration the changing health policies, applications and the health requirements in Yüreğir, the institution that has been giving health service for 15 years, added the departments of Orthopedics, Internal Medicine, General surgery, Urology, Gynecology and Obstetrics, Pediatrics and an Emergency Service to its existing Physiotherapy and Rehabilitation department and thus, now serves all Adana as Özel Algomed Yüreğir Cerrahi Tıp Merkezi 7 days 24 hours. Within the scope of this project, one Carrier 30XA 752 model air cooled chiller with a capacity of 680 kW was used for the air conditioning of the hospital.





#### THE MALDIVES: Alarko Carrier Contribution in the First Turkish Enterprise

he Maldives known as "Paradise on Earth" are among the most in vogue venues of world tourism. A company is realizing the first Turkish investment here: Aydeniz İnşaat is building the "Aydeniz Maldives" hotel on an island it has leased for 50 years. In this very special project, Alarko Carrier cold room equipment was selected for the cooling of the cold storage containers in the vessels that ensure the food logistics in the kitchens and among the islands. A total of 8 MAL series equipment with capacities ranging between 1.870 W and 3.170 W and a total capacity of 12.490 W and 13 MAH series cold rooms with capacities ranging between 1.570 W and 3.530 W and a total capacity of 31.260 W were used in the hotel kitchens. Moreover, 4 MAL440 ZA (total capacity 12.680 W) and 4 MAH 440 ZA (total capacity 23.560 W) were used for the cooling of the cold storage containers on the vessels ensuring the food logistics between the islands.



# **BUYAKA:** Complete Solution By Alarko Carrier



# Toshiba Shop Opens in Adana

The Buyaka Project is a new housing complex next to IKEA at the Ümraniye exit of the FSM Bridge. The Project is presented as, "a unique enterprise, a maximum life experience where imagination is tested with reality" with its 3 residence towers of 23 storeys each, a shopping mall with 150 stores within a gross closed area of 106,000 m<sup>2</sup>, Istanbul's most exclusive sports complex within a closed area of 13,500 m<sup>2</sup> and its 22 storeys high Office tower."

Alarko Carrier contributed to this very special project as a package with chillers, air handling units and cooling towers. In accordance with the project, Alarko Carrier furnished 58 Carrier 39HQ air handling units, 3 Carrier 19XR centrifugal liquid chillers with water cooled condenser, 1 Carrier 30XW screw compressor type water cooled water chillers, 6 Carrier 30XA screw compressor type air cooled water chillers and 4 MITA PME corrosion-resistant water cooling towers.

A new Toshiba Shop has been added to the chain offering customers all Toshiba air conditioning systems under one roof. Çukurova Mayor Yıldıray Arıkan participated in the opening of the Toshiba Shop owned by BMI Mühendislik, the authorized Alarko Carrier dealer in Adana.

A new shop has been added to the "Toshiba Shop"s designed for the Toshiba Air Conditioner systems offered to the market by Alarko Carrier. The Toshiba Shop owned by BMI Mühendislik Isitma Soğutma ve Klimatek Inşaat Taah. Tic. Ltd. in Adana opened its doors with a ceremony held on October 21. The Toshiba Shop was inaugurated by Yıldıray Arıkan, Mayor of Çukurova, and Haluk Ferizoğlu, Assistant General Manager of Alarko

Carrier. Alarko Carrier Ankara and Adana Office Dealer Sales, sales managers and sales representatives as well as numerous guests participated in the opening ceremony. Ibrahim Kuşçu, one of the executives of BMI Mühendislik owners of the Adana Toshiba Shop, stated that they were pleased to serve Adana customers with Toshiba, a world leader in the electronics market and the most important developer of the air conditioning market. Berat Erdem of BMI Mühendislik remarked that as an authorized dealer of Alarko Carrier they would contribute to the growing air conditioner market with their expertise.

#### alarko "NEWS"

Alarko Future's Club



### Coffee Making

A coffee making training was held on April 4, 2011. In fact, coffee was just an excuse, the real aim was to give support to the Starbucks sister schools. The officers of the Turan Güneş branch of Starbucks were so pleased with this event that they decided to make an exception for us and promised to hold the second phase of the training. At this master degree second session held with a participation of 13 we discovered new flavors and new information. During the two hour long session, the participants had the chance to get away from daily stress and have time for themselves and their colleagues.



### Social Media



R ealizing the necessity and importance of taking place in the social media as AIK, after taking the necessary permissions and completing the necessary infrastructure, we turned our personal Facebook page to a corporate page. Then, we reinforced our communication with our members and those who follow us through the social media by adding our Twitter account. Our Tourism Group also helped us to do something special for the 100<sup>th</sup>, 200<sup>th</sup> and 250<sup>th</sup> persons who liked our Facebook page.

# ''Sondan <u>Sonra'' (After the End)</u>

**O** n Monday 24 October 2011, we, as the Alarko family, watched a play at the Congress Hall of the Middle East Technical University with a group of 15. The play started at 8:30 pm and we spent a most enjoyable two hours. Our objective with this activity was to increase sharing between employees and to reinforce interdepartmental ties.



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# <u>Commemorating</u> Dr. Üzeyir Garih

n the 10<sup>th</sup> year of his death, we commemorated Dr. Üzeyir Garih, one of the founders of our AlK, with one of his sayings that will hold a light to us. And as the 27<sup>th</sup> term AlK Board, we decided to begin working on the library that we already had in our plans and dedicated to Dr. Üzeyir Garih.





Vefatının 10. yılında, Sn. Dr. Üzeyir Garih'i saygıyla anıyoruz.

"Ben gittikten sonra beni gözyaşı lie değil, çoşkuyla armalarını isterim. Bi rinsanın ölmesi değil yaşamış olması, bazı izler bırakması, hayırla yad edilmesi önemil. Ben böyle anılmak ve bu şekilde düşüncelerinizde yaşamaya devanı etmek isterim. Ölümsüslük budur."

Dr. Üzeyir Garih

### <u>Sushi</u> Making



<sup>66</sup> S ushi Making" was held on Sunday November 27, 2011 at Nişantaşı Sushico. A total of 24 people participated

in 2 groups. The training lasted two hours for each group and participants were shown how to make sushi and the finesses of sushi eating by Japanese Chef Yutaka Hoshino. This gave participants a chance to become acquainted with Japanese culture and cuisine. Moreover, the activity gave the chance for people working in the different departments of the company to meet around a table and get to know each other better. At the end of the delightful activity, all participants were given aprons with the **Alarko-Leroy** logo used during the day and bandanas as well as their participation certificates.

### <u>AİK Ankara</u> Meeting

The AlK (Alarko Future's Club) Ankara Meeting was held on Tuesday October 18, 2011 at the Ankara Carrier Office with the participation of Alarko Holding Board member Dalia Garih, members of the AlK Board, Ethem Ali Köklü and Erem Şabikoğlu from the Holding Human Relations and Organization Method Unit, and the Ankara AlK members as well as Alarko employees.

We would like to extend our thanks to our executives and the employees of the Ankara Alarko family who met and hosted us and were supportive with all their sincerity, warmth and smile from the time we announced the meeting until the end of the event as well as Dalia Garih, Ethem Ali Köklü and Erem Şabikoğlu who accompanied us on this trip, the AlK members who contributed to this event and Umut Alpagot, our AlK Ankara representative.



#### Alarko Future's Club (AİK) at the National Match

e supported our national football team at the Euro 2012 playoff match between Turkey and Germany held at Türk Telekom Arena on 7 October 2011 with 15 AlK members and at the same time enjoyed a fun activity. We would like to thank all who participated.

### <u>Kenan Doğulu</u> Concert



The Kenan Doğulu Concert was held at Turkcell Kuruçeşme Arena on Friday July 29. The concert started at 9:00 pm and ended at midnight. 20 people from AlK participated in this activity. The audience spent a wonderful evening listening to Kenan Doğulu who sang his old and new songs accompanied by the fresh breeze of the Bosphorus.

### What About Experiencing the Magnificent Century?

e took a guided tour of the Topkapı Palace and the Istanbul Museum of Archaeology that we pass numerous times during our daily rush or that most of us have visited as high school students. Fourteen people attended the tour held on December 11, 2011. Museum cards allowing free entrance to museums of the Ministry of Culture all over Turkey for one year were bought for the participants. The tour was intended to get to know our history better and in more detail. On a cold winter day, we entered the Topkapı Palace through the Imperial

# <u>AIK</u> Fast-breaking Dinner

A total of 52 people attended the AlK Fast-Breaking Dinner held at Kaşıbeyaz, Yeniköy. During Ramadan, employees of the Group found the chance to break fast together in this restaurant overlooking the Bosphorus. The event with the participation of Dalia Garih was intended to bring the employees together and give them a chance to share ideas. We would like to thank all those who participated in this pleasant dinner and causerie hoping that they will be with us in future events.



### Shams!.. Don't Forget!..

The play on the relation of Mevlana and Shams, what happened after Shams left, the effects of this departure on Mevlana's family and their internal strife was staged by Cef Theatre.

The players were Yetkin Dikiciler, Sema Keçik, Teoman Kumbaracıbaşı, Sinan Tuzcu, Beste Bereket, Jehan Barbur.

The music of Shams!... Don't Forget!... which is a musical was composed by Jehan Barbur. During the play dancers did the semah and the art of marbling was shown in the background.

The play was only one act and lasted 1 hour 40 minutes. The play distinguished itself from usual plays with its cast, its interesting theme, dances and music. Shams!... Don't forget!... The play was at Kozzy AVM Gazanfer Özcan Sahnesi and 27 AlK members participated in the activity held on October 10, 2011.

Gate and visited the First Courtyard, the Imperial Council Courtyard, the Enderun Courtyard as well as the Treasury, Imperial Costumes, the Imperial Chamber and the Arms Collection. At the Istanbul Museum of Archaeology, the first building built as a museum, we admired the magnificent works brought to the museum by Osman Hamdi Bey. Among many other artifacts we saw the Sarcophagus of Alexander and the Sarcophagus of The Crying Women, the Code of Hamurabi, the Treaty of Kadesh and visited the Tiled Kiosk.

# AIK Introduction Party

The Introduction Party with 17 participants was held at Istanbul Bebek-TAPS. The venue overlooking the Bosphorus gave employees of the Group a chance to meet outside the office. The party was organized as an after work activity which gave the participants a chance to meet, and share ideas and views. It reinforced communications between the Board and AlK members who were briefed about the Alarko Future's Club and its activities. Ideas were shared on different future activities considered.

#### Survey

e published the first of our series of surveys conducted to get more feed back from AIK members, learn about their satisfaction and find out the kind of activities they would like and shared the results with our members.



## Dynamic Speed Reading Training

F ifteen people participated in the "Dynamic Speed Reading Training" held on Saturday September 15, 2011 and Sunday September 16, 2011 at the Alarko Holding Conference Hall. The training conducted by Necati Durkut started at 10:00am and continued for two days with theoretical information on speed reading methods and was backed up by lots of practice. This training has shown the participants the way to make reading not a monotonous activity but an enjoyable and fun

# <u>AIK</u> Wine Tasting



The AlK wine history and wine tasting event was held at the Holding Conference Hall with a participation of 25. The journey that started with the history of wine continued with wine making, aging techniques, harmonizing wine with food and tasting methods. A presentation of Alarko Seafood Group products was also organized at this event where AlK members could participate with their spouses and friends and one of our participants who won the contest won three packages of products to be delivered to his home. All participants were presented a bottle of special wine at the end of the event. one and how to develop their faster understanding and appreciation skills. During the coffee/tea breaks, participants who work in different departments of the company got the chance to get to know one another better thanks to the social environment created. The enjoyable and productive training ended with the presentation of a "participation certificate" to each of the participants.

# AİK Paintball

The "Paintball Event" was held on Saturday 26 November 2011 at Zirve Paintball field with the participation of 26 players. The participants formed four teams and spent an exciting and fun afternoon during the game that started at 2:00 pm. The participants whose aim was to win and to let off steam were presented "Superior Warrior Painter" certificates as a reminder of the day.



### Turkish-Swedish University Members Association Visits Alarko Holding

embers of the Turkish-Swedish University Members Association (TSAF) who come to Turkey every year and visit Alarko Holding were our guests once more this year. Turkish students settled in Sweden were with us at Alarko headquarters on 6 October 2011 accompanied by Aslı Yıldız, who is responsiple for the project.

Leyla Alaton, member of the Board, Reşit Mehmet Erol, Manager of Advertising and Public Relations of the Alarko Group of Companies, and Tuğçe Akova, assistant Advertising Specialist gave information on the Alarko Group of Companies during the visit and various professional and current issues were discussed at the meeting that developed in the form of a causerie.



#### <u>Alarko</u> Day Celebrated



The first of the traditional Alarko Day ceremonies was held at the ACST Gebze Plant on December 27, 2011. Those who completed their 10 and 15 years at the Contracting Group, the Industry and Trade Group and the retired employees were presented their seniority awards.

The second ceremony was held at the Alarko Center Conference Hall on December 29, 2011. Golden Pin Awards were also given during this ceremony where those working at Alarko for 10, 15, 20, 25, 30 and 35 years and the retired Alarko members were presented their seniority awards. This was followed by certificates given to the various undertakings of Alarko by other institutions.

#### Award winner undertakings:

• Alarko Carrier Sanayi ve Ticaret A.Ş. won the award given by Toshiba Corporation to the highest VRF sales accomplished by Carrier companies in 2011.

• Alarko Carrier Sanayi ve Ticaret A.Ş. won the Golden Medal awarded by the Istanbul Chamber of Commerce in the category of Successful Corporate Taxpayer in 2009.

• Altek Alarko Elektrik Santralleri Tesisleri İşletme ve Ticaret A.Ş. won the Golden Medal awarded by the Istanbul Chamber of Commerce in the category of Successful Corporate Taxpayer in 2009.

• Hillside Su won the "2011 Expedia Insider's Select Award" by qualifying among the thousands of hotels that Expedia the international travel site cooperates with.

Hillside Beach Club that was selected as one of the "100 Best Hotels of the World" at the end of a survey conducted by TUI.
The 2011 Skalite Award considered the most prestigious awards of the tourism sector in Turkey was awarded to Hillside Beach Club in the "Best Quality Resort Hotel" category.

• Alfarm Alarko Su Ürünleri Sanayi ve Ticaret A.Ş. won the Bronze Medal awarded by the Istanbul Chamber of Commerce in the category of Successful Corporate Taxpayer in 2009.

• Alarko Holding A.Ş. won the Golden Medal awarded by the Istanbul Chamber of Commerce in the category of Successful Corporate Taxpayer in 2009.

#### The Golden Pin:

The last ceremony of Alarko Day was held to honor those who qualified for the Golden Pin. On the recommendation of the relevant executives, the decision of the CEO and the approval of Executive Board. Since 1983, the Golden Pin is awarded to employees working in the companies of our Group and who have shown excellence in their work. Winners of the Golden Pin this year were:



• Ertuğrul Irmak, Contracting Group Head Office Accounting Manager (Domestic)



• Murat Cebeci, Contracting Group Project Control Manager of Bozshakol Copper Project



•Erkan Mutlu, Industry and Trade Group, Product Manager of Heating Products,



• **Gökhan Aldinç**, Industry and Trade Group, Factory Purchasing Manager,



• **Gözde Bayal**, Tourism Group, Budget and Financial Analysis Specialist,



• Alpaslan Serpen Alarko Holding, Investment Planning Manager.

The Golden Pins were presented to the winners by Alarko Holding A.Ş. Board Member and CEO Ayhan Yavrucu and Members of the Board, Izzet Garih, Vedat Alaton, Dalia Garih and Leyla Alaton. In their speeches, members of the Board wished all Alarko employees a happy New Year. Following the speech by Ishak Alaton, Chairman of the Board of Alarko Holding, the ceremony ended with the traditional year end cocktail party.

### Salmon Menu Prepared by Norwegian Prime Minister

n the first days of 2012, Janis Björn Kanavin, Norwegian Ambassador to Turkey, hosted a luncheon at Çırağan Palace in honor of Norwegian Prime Minister Jens Stoltenberg. Transportation Minister Binali Yıldırım, Istanbul Governor Hüseyin Avni Mutlu, Istanbul Metropolitan City Mayor Kadir Topbaş, Union of Chambers and Commodity Exchanges of Turkey Vice President Halim Mete participated in the luncheon. Alarko Holding Company Board member Leyla Alaton and Alfarm Alarko-Leröy General Manager Bülent Işık were also among the guests. In an answer to a journalist's question, Leyla Alaton said that salmon was introduced to Turkey by Alarko. Bülent Işık stated that they imported various seafood such as mackerel, turbot from Norway and processed them in their plant. Organized by NORGE (Norwegian Seafood Council) Norwegian premier prepared a salmon menu for the guests in the kitchen of the Çırağan Palace. Norway comes to the fore with its seafood exports worth 7.5 billion euros. Turkey is among the important markets of Norway for seafood and salmon in particular. Alarko-Leröy has contributed greatly to the creation of a liking for salmon as well as other Norwegian seafood in Turkey.



#### Three Different Salmon Flavors in One Package: Orange, Lemon and Spice Flavored Hot Smoked Salmon

Three ready to use salmon flavors together in one package.

A larko-Leröy continues to introduce variations of salmon to the consumer. Norwegian salmon that has made itself a place among the traditional fish dishes will now be the new option of consumers with its orange, lemon and spice flavored smoked varieties. The orange, lemon and spice flavored hot smoked salmon varieties are vacuum-packed separately and offered to the market in a single tripartite package. The salmon in the "open and consume" tripartite package is ready to be served and is a practical and healthy food alternative. Salmon imported from Norway is processed into products with added value at the Alarko-Leröy plant. The best part of the fish is the meat around the spine. This is cut carefully into fillets and blended with orange oil, lemon oil and a special spice mixture. The original flavor of the hot smoked salmon in the tripartite

package is reinforced with the special spices and oils used during this process. The salmon blended with orange oil, lemon oil or a spice mixture is smoked on natural wood smoke. All three flavors are vacuum-packed separately and made ready to consume in a

stylish package. These special products with characteristics that can win the recognition of world cuisines are prepared to adorn the tables of consumers who have a palate for good things. The product in its gift like packing is offered in select supermarket chains to the liking of consumers who enjoy trying new tastes.



# **Delicious Recipes**

### NORWEGIAN GRILLED MACKEREL

INGREDIENTS (Serves 4)

- 4 cleaned mackerels
- 2 onions
- 2 tomatoes
- 2 fresh shallots
- Juice of 1 lemon
- 2 courgettes or aubergines
- parsley olive oil
- salt, pepper



**Preparation:** Wash and dry the cleaned mackerels. Make a vertical cut on both sides of the fish. Brush the fish with olive oil inside and out. Chop shallots and parsley thinly and mix with salt and pepper to taste. Put the chopped shallots and parsley into the body cavities of the fish and grill them for approximately 10-15 minutes. Salt the quartered onions and tomatoes and the thinly sliced courgettes or aubergines to taste and grill them. Serve the vegetables as a side dish.

#### One of the 5 Most Impressive Hotel Lobbies of the World: Hillside Su!

n a story published in the September issue of Elle England, Hillside Su Hotel Lounge was quoted as one of the "5" most impressive hotel lobbies of the world. Hillside Su Hotel continues to host concerts, festivals, parties and numerous domestic and foreign organizations. The futuristic design of Hillside Su Hotel's lounge with its disco balls is making a great impact both at home and abroad... Hillside Su, a member of the Design Hotels chain which includes a limited number of concept hotels of interest due to both their architectural style and the lifestyle they offer, will continue to be quoted frequently for its dynamic lifestyle, simple, surprising features.



For reservations: +90 242 249 07 00 www.hillsidesu.com

### In the New Year, Enjoy New Sports With New Lessons at Hillside City Club-İstinye

Hillside City Club, the precursor of world sports trends in Turkey, aims to convey sports and exercise to all domains of life and continues to determine the trends with the new classes offered by the Hillside Sports Team.

#### Hillside City Club-İstinye of the Alarko Tourism Group

continues to determine trends and to offer its members unique experiences by including new exercises to its program. Four new programs; Xtremelyfit, Winterboarding, Step-Up and Cycle-Marathon, offer Hillsiders a unique and entertaining sports experience.

#### Ski any time: Winterboarding

Winterboarding is a special 60 minute program that includes balance work, the main element of winter sports that helps people keep fit at all times and is particularly liked by skiers and snowboarders. The exercise helps muscles of the lower parts of the body and the abdominal muscles to work in coordination. The exercise that enables the loss of 500-600 calories is a perfect solution for those who have an inactive life style.

#### You can join this marathon, too: Cycle-Marathon

You can feel the excitement of a marathon and increase your self-confidence in this area with Cycle-Marathon. One can lose 900-1200 calories with this exercise consisting of cycling for 90 minutes accompanied by music. This exercise is intended to help increase cardiovascular capacity, let you have a good time and make you feel as if you were participating in a marathon.



#### Step returns in its most enjoyable form: Step-Up

Step, the once favorite exercise, is back in a different form. The professional trainers of Hillside City Club have revived this irreplaceable program which still maintains its popularity in Europe and the USA. Those who wish to get over daily stress and do cardio exercises accompanied by dancing and choreography can lose 700-800 calories in 60 minutes. The program helps develop a sense of rhythm and reduce body fat to the desired values in a short time.

#### Bid farewell to calories with music: Xtremelyfit

Xtremelyfit helps increase strength and endurance and lower body fat rate and works all muscle groups in a most effective manner. An average of 400-500 calories can be used up in one session. A session where the rhythm is always high lasts 60 minutes.

www.hillsidecityclub.com Hillside City Club-İstinye +90 212 367 20 00



# Tailor Made Cinema Pleasure at Wings Cinecity Etiler

ailor made cinema pleasure now twice as good with 'cinegourmet menu' at Wings Cinecity Etiler.

A unique cinema pleasure at **Wings Cinecity Etiler**, a division of the **Alarko Tourism Group**, whose decoration was recently renovated by architect Mahmut Anlar. The architect's ingenious touch reflects in the details used at **Wings Cinecity Etiler**.

The "cinegourmet menu" prepared by Gilbert, the famous chef of **Vox Brasserie** now at Hillside Etiler, amplifies the pleasure of cinema lovers who select **Wings Cinecity Etiler**. The "cinegourmet menu" offering alternatives such as mini waffles, delicious mini hamburgers, salmon rolls, churros and a selection of world wines prepared especially for the cinema in cooperation with VOX once more demonstrates **Wings Cinecity Etiler**'s tailor made approach. Cinema lovers' pleasure is doubled with "cinegourmet menu" that they can order when reserving their ticket or before going in. **Wings Cinecity Etiler** marks another first by giving personalized eyeglasses to 3D watchers. The films change but your glasses remain exclusively yours.

**Wings Cinecity Etiler** continues to bring well liked, **"blockbuster"** films that have broken box office records. Cinema lovers are invited to enjoy the new look and comfort of the cinema theatre and the additional tailor made services such as valet parking and cloakroom service.



www.cinecity.com.tr +90 212 352 16 66

#### 2012 Surprises at Hillside City Club-Etiler



W ith its innovative and original approach, the Etiler facilities of the Hillside City Clubs of the Alarko Tourism Group active with the mission of "feeling good" continues its innovations in all areas to enable its members to enjoy a unique sports experience.

The first surprise that greets the guests at the entrance of **Hillside City Club-Etiler** is the renovated theatres with 3D technology of Wings Cinecity-Etiler. Moreover VOX Brasserie, a new representative of Italian cuisine, has been added to D&R and Starbucks Coffee that continue to serve in the complex.

www.hillsidecityclub.com Hillside City Club-Etiler +90 212 352 23 33 VOX is expected to create and impact with its ambitious menu prepared by the Belgian chef Gilbert Samanyan. The club's sports floor redesigned based on the concept of positive energy and comfort offers members a dynamic and enjoyable atmosphere. The sports areas designed by architect Fahrettin Aykut are based on the concept of making the users feel the warmth of the area where one spends time and the energy of sports. New classes such as Postural, Gym Ball, Hips Up, Core Central, Pop Dance Step, 5D, Functional Body-Functional Training and Adaptation Class are among other surprises offered by **Hillside City Club-Etiler.** 

**Hillside City Club-Etiler** continues to turn sports into a lifestyle and to be the address for a life beyond expectations with various applications ranging from nutrition to sports, from fun group exercises to colorful activities.



#### Hillside Beach Club Greets the New Season With "Hello Hillside 2012"!

S urrounded by its blue flagged beach and emerald green pine forests, Hillside Beach Club of the Alarko Tourism Group hosted all the agencies that have contributed to the success of the 2011 season with "Hello Hillside 2012" and thus has already said "Hello" to the new season with its guests.

**Hillside Beach Club** that has created a difference with its smiling, sincere team that has adopted the quality service approach as well as its innovative and precursor applications in the tourism sector will continue to make its guests feel good in the new season that will open on April 19, 2012.



For reservations and information: Tel: +90 212 362 30 30 www.hillsidebeachclub.com

#### The Rebirth of Glass Bottles and the Magic World of Scents Meet in Sanda Spa's Candles

S ANDA SPA offers a new product for those who want to experience the relaxing and refreshing spa atmosphere at home.

**SANDA SPA** of the **Alarko Tourism Group** offers a new candle for its guests to continue experiencing the spa atmosphere at home. The candles made of 100% soya wax are sold with a candle holder made of recycled glass and come in two different scents; frangipani and chestnut flower. The intense aromatic scent of the frangipani flower, the symbol of vitality and radiance, activates the feelings that make one feel good. The wick of these candles that diffuse a matchless scent is made of 100 % pure cotton.

The candles that can burnup to 40-45 hours are a good gift choice with their elegant recyclable packaging. The candles envelop the surroundings with their scent and can be



used wherever you like, in the open air, at a very special dinner, a party, in your restaurant or at home. Thanks to these characteristics, **SANDA SPA** candles will be the indispensable accessories of your decor and leisure moments.

The candles in two different colors, sizes and scents are sold at **SANDA SPA** at TL 29.5 and TL 35.

#### SANDA CARD For Those Who Want To Feel Special

Hillside **SANDA SPA**, Turkey's first spa chain active with the mission of "making one feel good" offers its guests a wide selection of menus ranging from massages to facials and body treatments. The guests of **SANDA SPA** with its Balinese and Turkish therapists will feel special with the **SANDA CARD**. **SANDA CARD** offers advantages in all **SANDA SPA's** and to **Hillside City Club** members and special surprises and gifts to **SANDA SPA**'s regular guests.

www.facebook.com/sandaspa www.sandaspa.com SANDA SPA-İstinye: +90 212 367 20 60 SANDA SPA-Trio: +90 216 472 00 72 SANDA SPA-Etiler: +90 212 352 25 00



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