

# ALARKO Holding A.Ş.

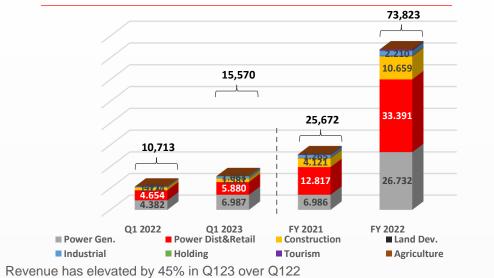
## Q1 2023 Earnings Presentation

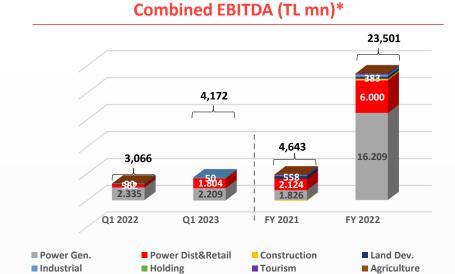
Mayh 10<sup>th</sup>, 2023

## **Combined Financial Results**

## Q1 2023

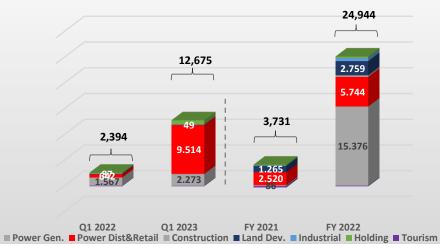
#### Combined Revenue (TL mn)\*





EBITDA reached TL 4,2 bn in Q123 ٠

Combined Net Profit (TL mn)\*



• Net profit came in at TL 12,7 bn thanks to strong Power Operations

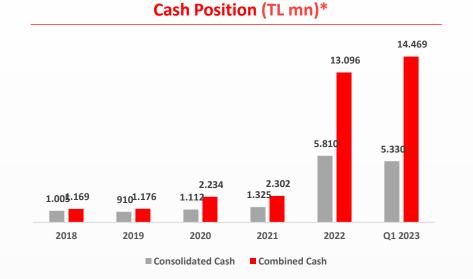


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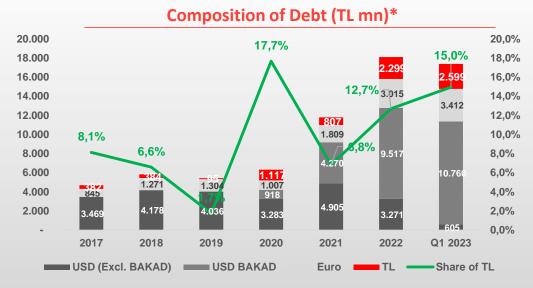
## **Development in Balance Sheet**

Q1 2023

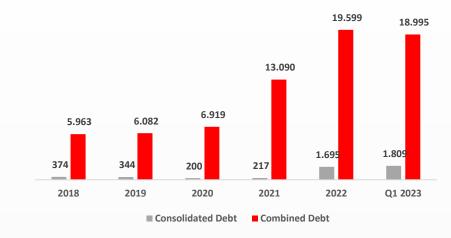
## Debt Position (TL mn)\*



• Our combined cash position reached 14,5 bn TL, while solo holding net cash position parked at 1,6 bn TL

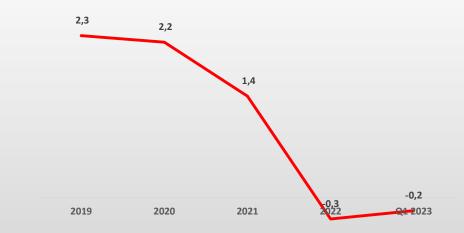


• Share of TL among total debt increased due to debt coverage in hard currency



31% of the combined debt is payable in 1 year, whereas 5% is payable in 2 years time

## Combined Net Debt/Tailing 12M EBITDA \*



• Leverage over EBITDA has tuned to negative territory in Q1 23

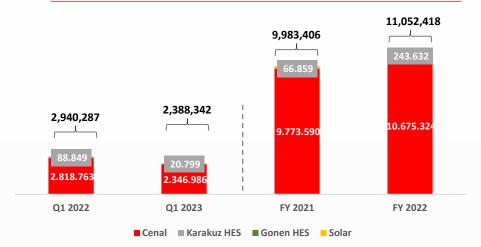
## ALARKO

Combined Figures - Figures consider full ownership in partnerships and JV's, before eliminations

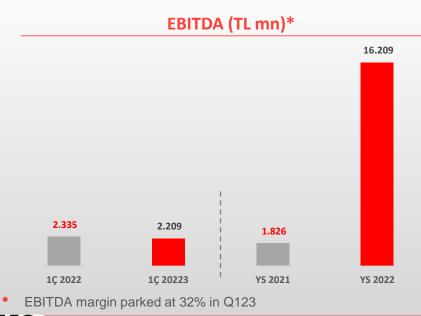
## **Power Generation Operations in the Quarter**

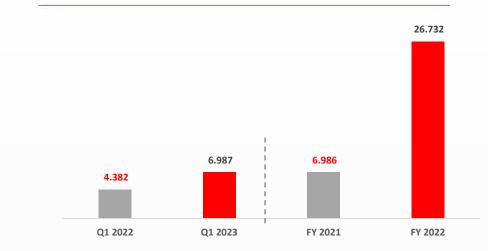
## Q1 2023

#### Net Power Generation (KWh)\*



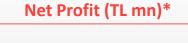
• 19% lower power production in Q123





Revenue (TL mn)\*

• Revenue improved by 59% in Q123 over Q122, thanks to higher power prices





• Net profit of TL 2,273 mn realized in Q123

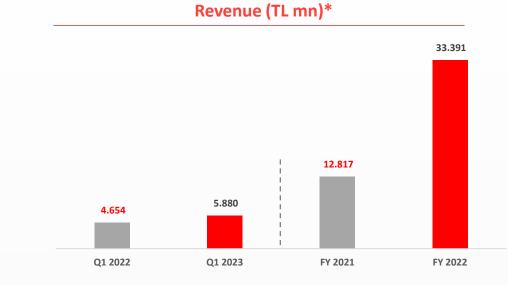
## ALARKO

Combined Figures - Figures consider full ownership in partnerships and JV's, before eliminations

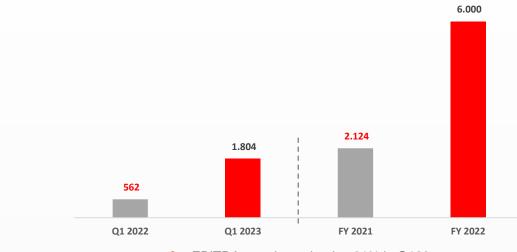
## **Power Distribution & Retail Operations in the Quarter**

## Q1 2023

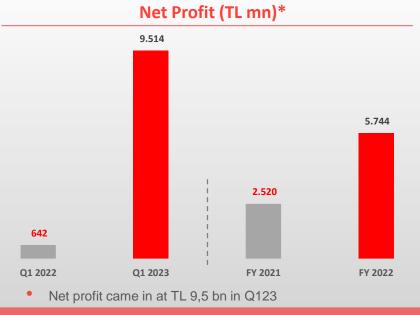
EBITDA (TL mn)\*



• Revenue elevated by 26% thanks to increase in tariffs



• EBITDA margin attained at 31% in Q123

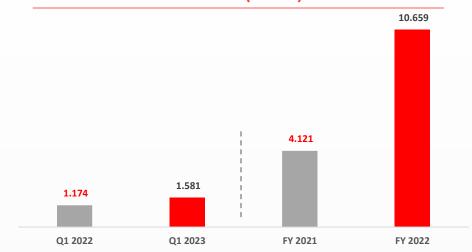


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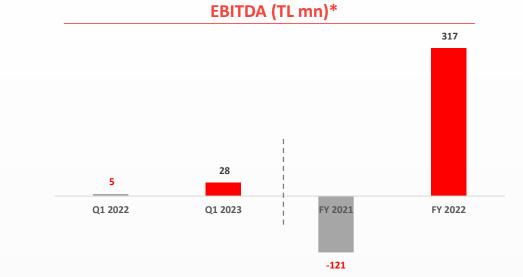
## **Construction Operations in the Quarter**

Q1 2023

## Revenue (TL mn)\*



#### • Revenue elevated by 35% thanks to speed up in completion of the projects



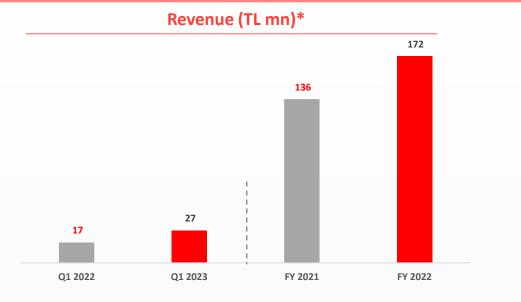
• EBITDA came in at TL 28 mn in Q123



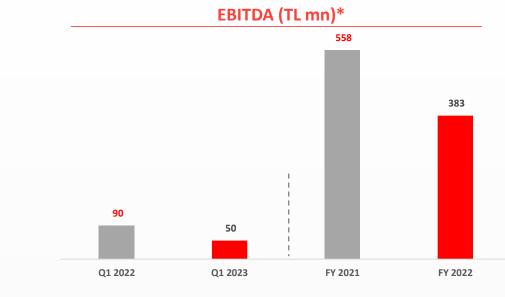
• Net loss came in at TL 40 mn in Q123

## Land Development Operations in the Quarter

Q1 2023



• Revenue was realized as TL 27 mn in Q123



• EBITDA reached TL 50 mn in Q123





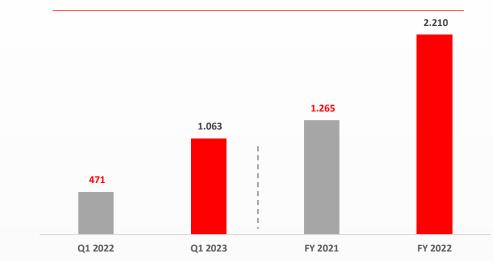
• Net profit came in at TL 49 mn in Q123



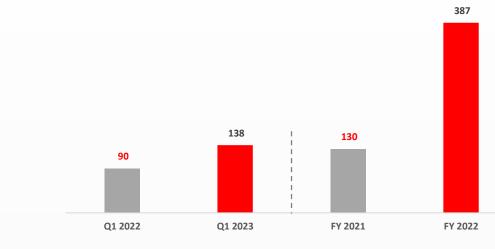
## **Industry Operations in the Quarter**

Q1 2023

## Revenue (TL mn)\*



• Revenue increased by 126% and reached TL 1.063 mn in Q123



EBITDA (TL mn)\*

• EBITDA reached TL 138 mn in Q123



• Net profit came in at TL 75 mn in Q123

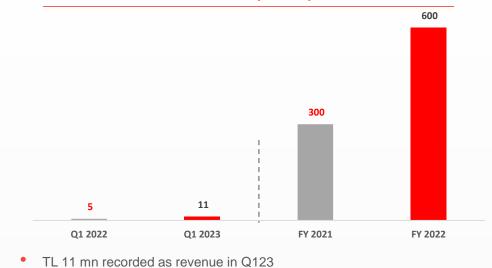


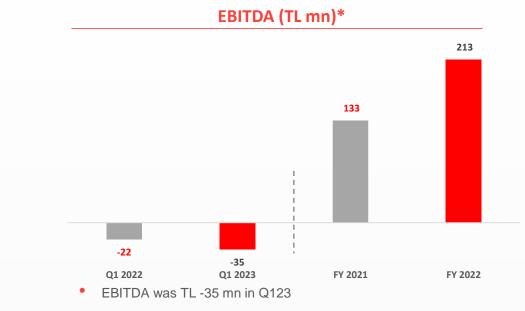
Combined Figures - Figures consider full ownership in partnerships and JV's, before eliminations

## Tourism Operations in the Quarter

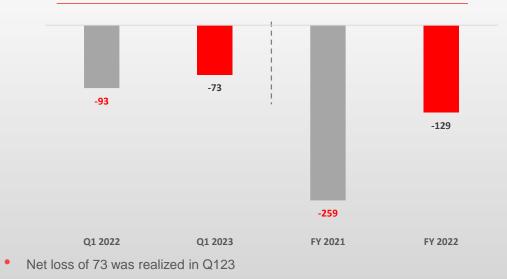
Q1 2023

## Revenue (TL mn)\*





Net Profit (TL mn)\*





Guidance

Q1 2023

mn TL	2020	2021	2022	2023 B
Combined Net Profit	2,163	3,731	24,944	16,500-17,800
Consolidated Net Profit	802	1,274	11,441	8,500-9,500

2023 Budget Exc.	2023 Average	
USD	22.50	
ELIBO	25.00	
EURO	25.00	

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